

## Construction/ Engineering/Real Estate

TFMoran had a hand in some of the state's highest profile construction projects, from the Granite Ridge Power Plant in 2000 to the Verizon Wireless Arena in 2001. The engineering firm was more recently tapped for the 243,500 square-foot Exel Liquor Distribution Center in Bow and hired for the 614,240 square-foot, LEED certified UPS Northeast Logistics Center, a distribution center for Pratt & Whitney in Londonderry, one of the largest single-story industrial buildings ever built in NH.

"I like to think it starts with our reputation. We have a reputation for delivering challenging projects on time and on budget," says Robert Duval, president and principal of TFMoran, which was also hired to perform engineering work on the redevelopments of the Bedford Mall, the former Macy's site, and Whole Foods site, all in Bedford. Duval stresses, though, it treats all projects as if they were high profile. "I stress to all our employees there are no small projects. People call us because their project is important to them, and we treat each client like they are the most important," he says.

The firm was founded in 1968 by Thomas Moran. Company chairman Robert Cruess turned over the reins four years ago to a leadership team made up of principals who have been with the firm for more than a decade each. In the past two years, TFMoran has grown its workforce by about 20 employees, mostly through the acquisition of two engineering firms in Portsmouth and Auburn, and now has close to 60 employees. "We're not focused on growth. We're not focused on earning a certain market share, but on providing the best service possible for all our clients," Duval says. "The result has been steady growth for the past five or six years, and we will continue to grow as necessary."

TFMoran promotes itself as a leader in the use of green technology and claims many of the region's "firsts," including the first commercial use of porous pavement, the first green roof, the first commercial use of bio-retention, and the first commercial use of grass-pavers.

The firm's leadership isn't limited to its industry. Over the years, it has donated thousands to NH charities, including NeighborWorks Southern NH, Souhegan Valley Boys and Girls Club, and Saint Anselm College. TFMoran also provides free or discounted engineering services for nonprofit projects, including participating in the bi-annual Building on Hope projects, which are renovations of nonprofit facilities. "[Robert Cruess] really set the bar of philanthropy. He encouraged it in all his employees and we picked up the same spirit from him and pushed it forward," Duval says. ■



# TFMoran Inc.

Robert Duval, president and principal;  
Dylan Cruess, COO



CHRISTINE CARIGNAN