

## Dylan Cruess

*Chief Operating Officer/Principal  
TFMoran*

**Education:** Bates College (BS)

**Career history:** He joined the engineering firm of TFMoran in 2001, working in several capacities throughout the firm. In 2013, he was among four senior employees to take ownership of the company.

**Most important business lesson:** There are about two degrees of separation in the business community. It's vitally important, even in the most challenging circumstances, that you treat people with respect and fairness. Building and maintaining a great reputation and fostering good relationships are crucial.

**Fun fact:** In 2004, I took a sabbatical and spent a year in Australia working various construction jobs and playing lacrosse for the East Torrens Payneham Redwings — a private club team. The Aussies have an amazing perspective on life and know how to live in the moment.

**Industry advice:** Make a difference in the communities where you live and work. Being involved in both industry-related associations and nonprofit organizations is an investment (of both time and money) that not only benefits your business, but creates a socially conscious culture in your organization.

**Favorite part of living in New Hampshire:** I love the sense of community and the proximity to hiking in the White Mountains or the big city of Boston.

